

# Innovative Procurements

National Programme for  
Supplier Development



## The Norwegian National Programme for Supplier Development in practice: zero emission construction site project

Ida Laustsen

Project Manager

[idaskaaret.laustsen@nho.no](mailto:idaskaaret.laustsen@nho.no)

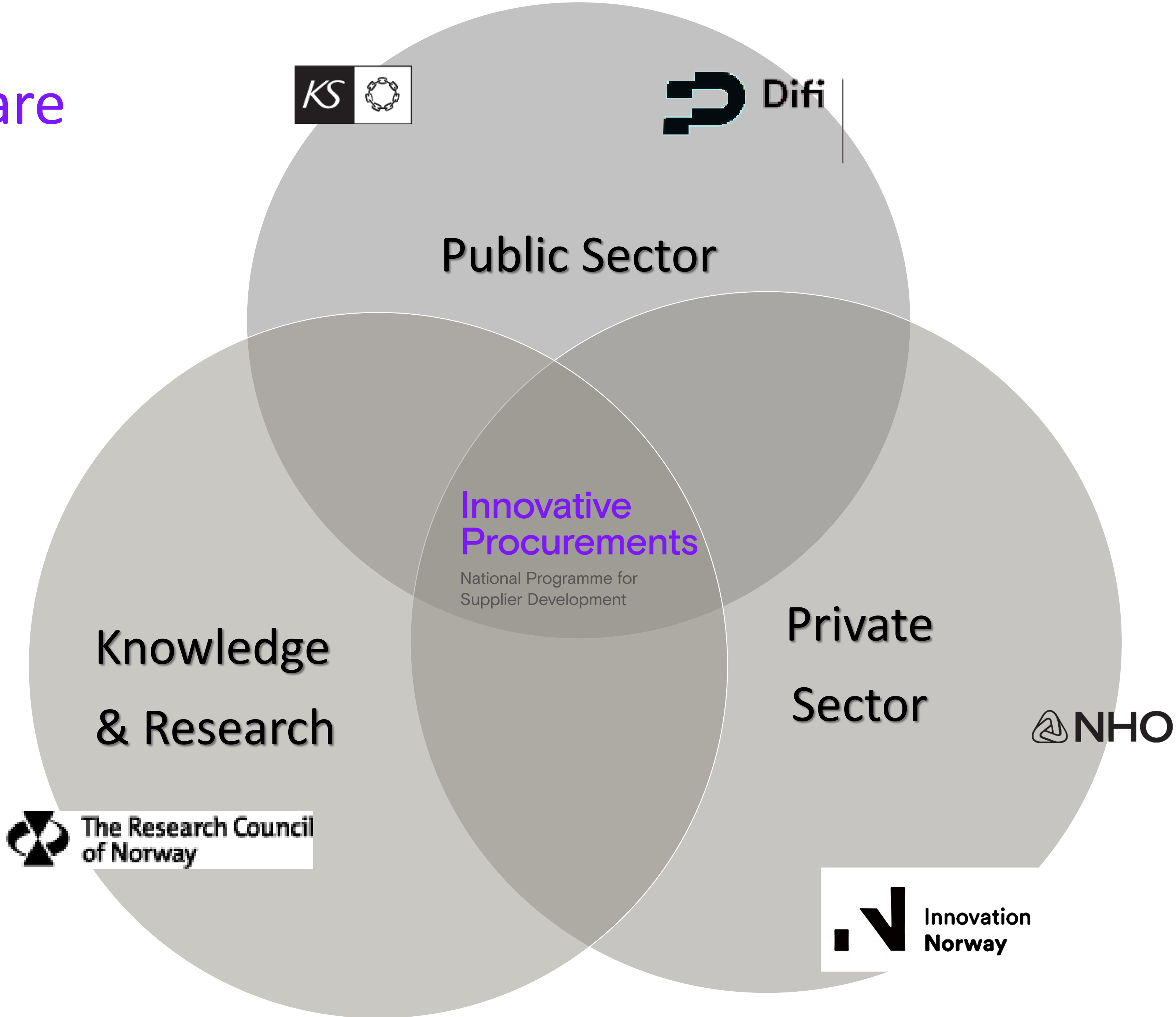
Fostering innovation and measuring its impact in public procurement  
Helsinki, 28 November 2019







# Who we are



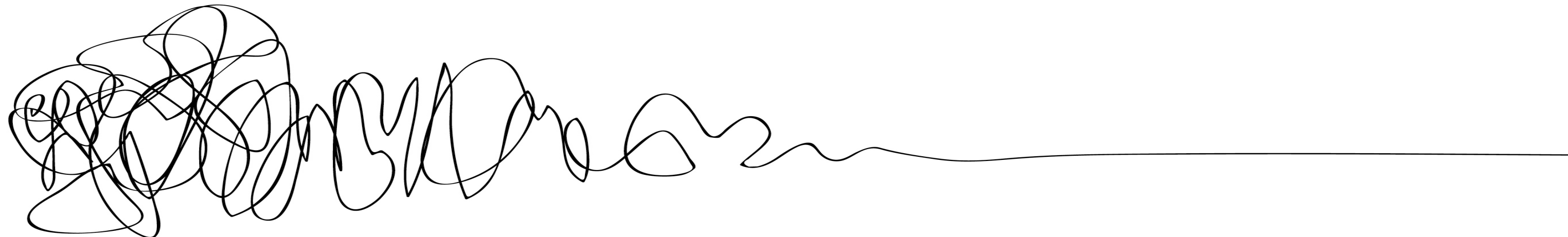
# Our mission

... **accelerate innovations and development of new solutions** through the **strategic use of public procurements**,

while at the same time contributing to **new market opportunities** for these innovations.



# How we work



**Needs**

**Tender**

**Offer**

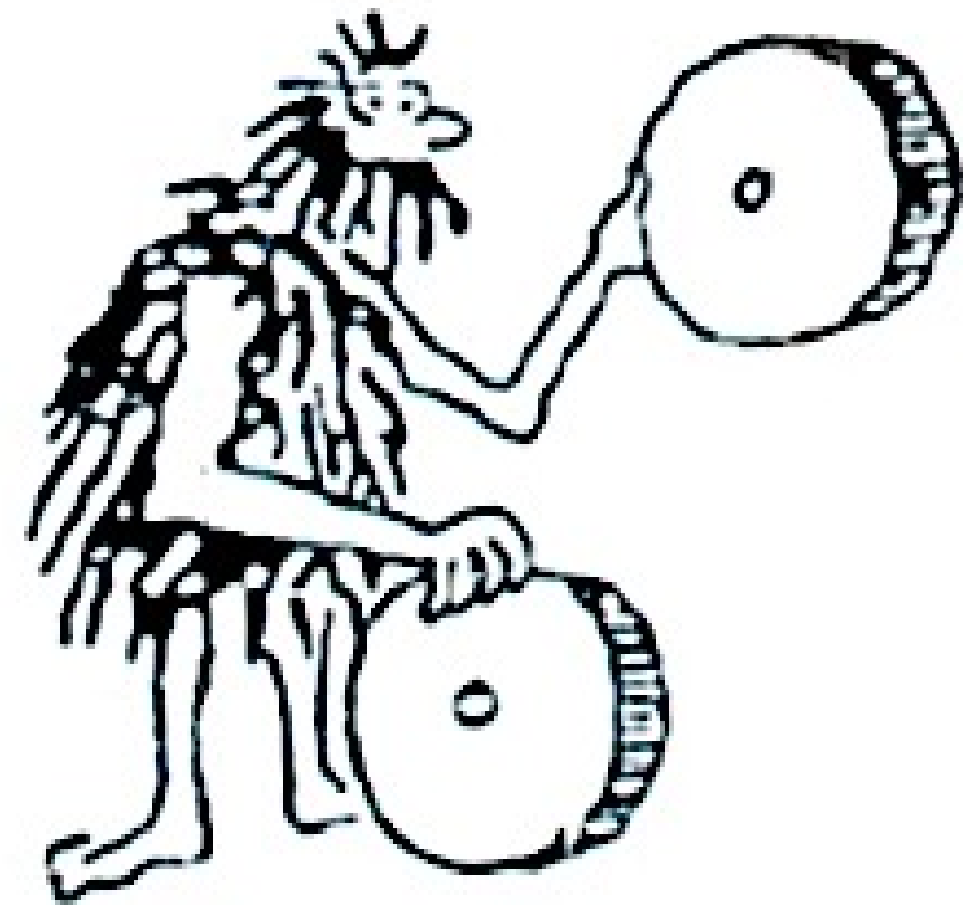
**Contract**



**Map & define**  
the actual  
needs

**Dialogue**  
with suppliers on  
possible solutions

**Expectations**  
on performance,  
function and  
innovation









# Zero Emission Construction Sites

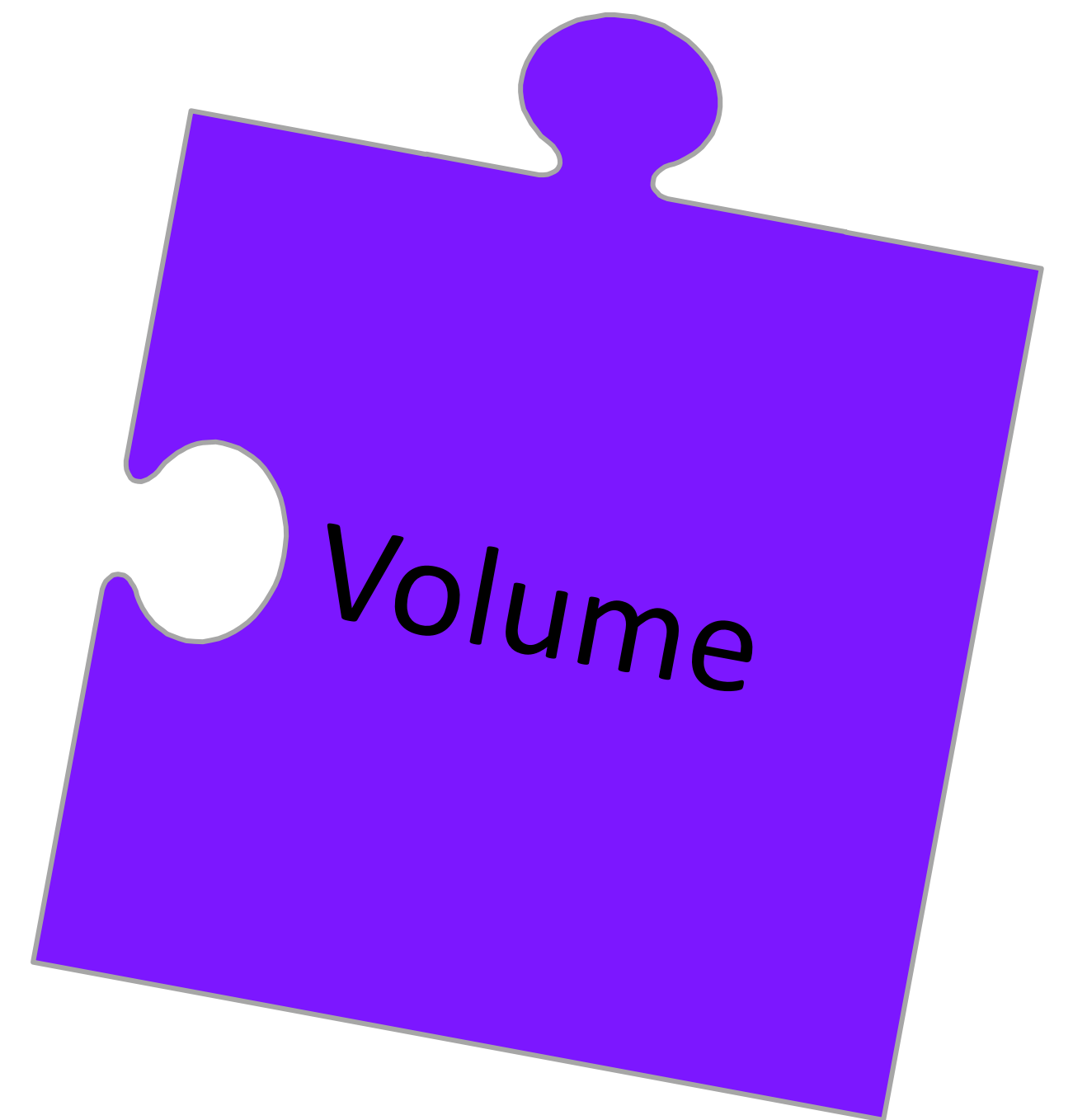
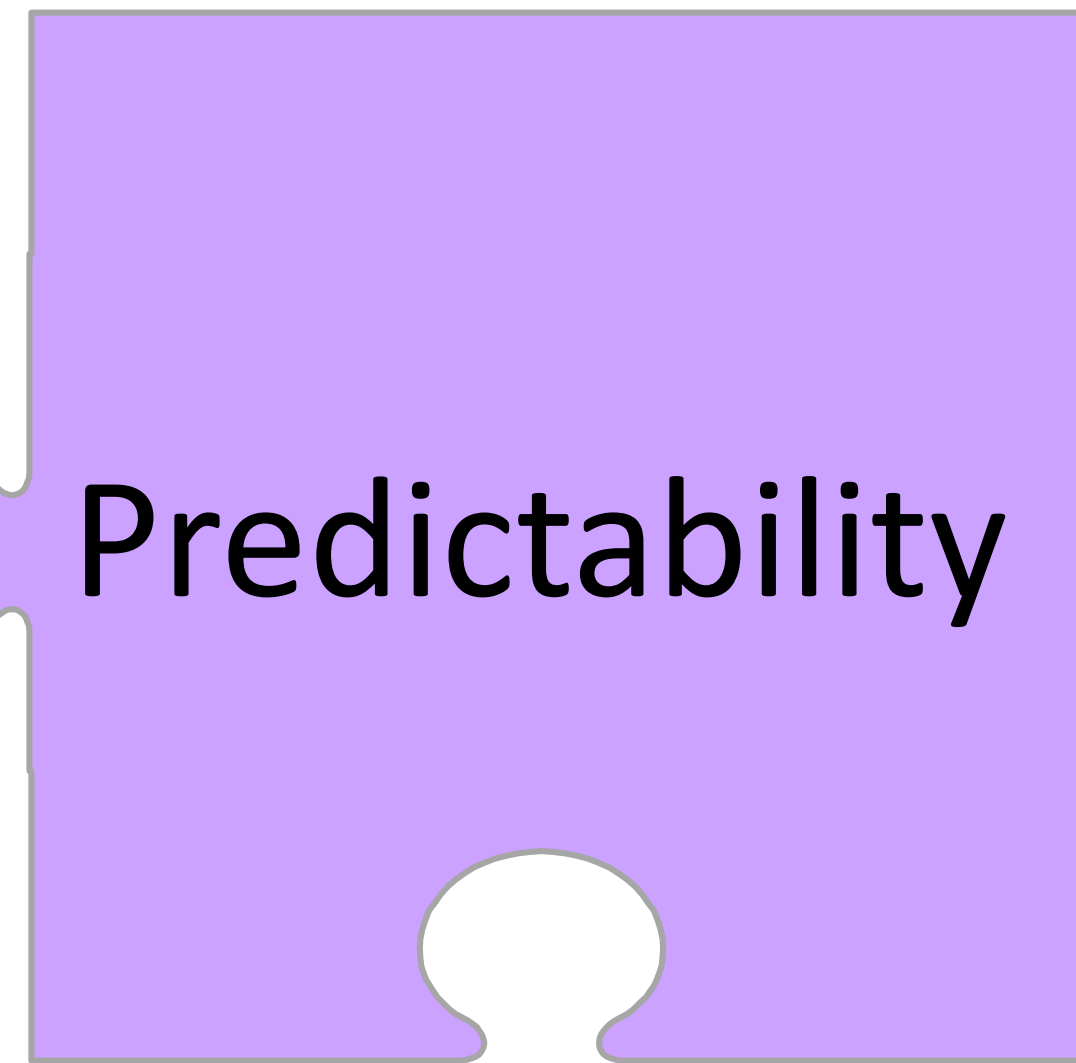
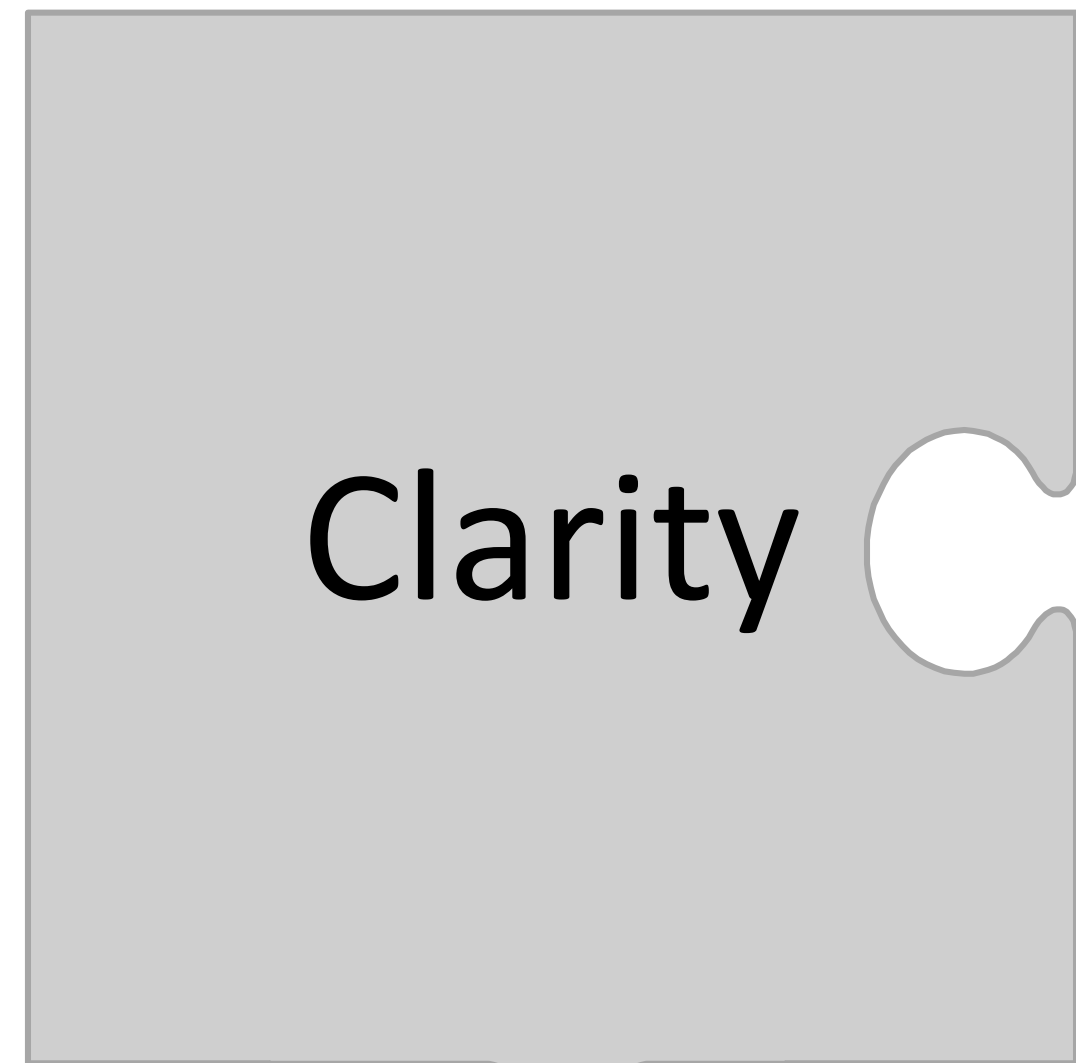


**Innovative  
Procurements**  
National Suppliers  
Development Programme





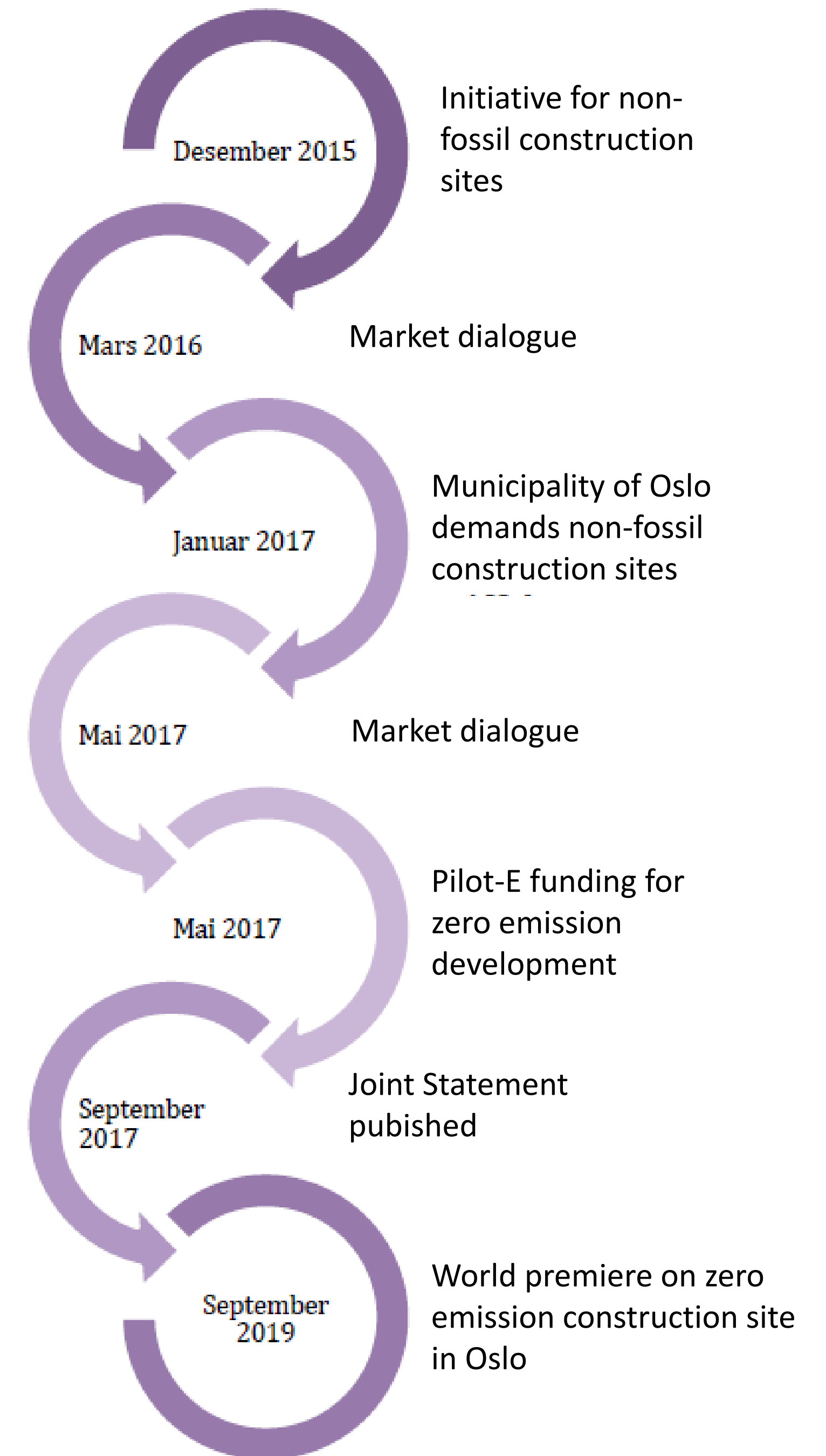
**Enabling  
Conditions  
for Innovation:**





## Our role in the process:

- Gather big buyers
- Coordinating and planning the market dialogues
- Coordinating demands, requirements and Joint Statement
- Involving political organizations
- Securing stakeholder commitment
- Involving funding agencies
- Innovation broker in joint initiatives





# Results





# Innovative Procurements

National Programme for  
Supplier Development



idaskaaret.laustsen@nho.no

[innovativeanskaffelser.no/about](https://innovativeanskaffelser.no/about)